



Business Development Internship (Spain / Ireland)

ABOUT NUTRITICS

Since Nutritics launched in 2013, we've quickly become a global leader in the provision of accurate and reliable nutrition management software. We provide our software to thousands of forward-thinking businesses in 170 countries around the world in foodservice, food manufacturing, healthcare, education and elite sport. Our clients include the NHS, the English Institute of Sport, Manchester City Football Club, King's College London, Aramark, Compass Group, Leon Restaurants and Starbucks.

By using Nutritics, today's professionals have the best tools available to help their clients make accurate, relevant and actionable food choices.

As part of our rollout in Spanish speaking countries, we are looking for a Business Development Intern to broaden our team between September 2020 and January 2021.

YOUR MAIN RESPONSIBILITIES

- Meet online with prospective clients to demonstrate the Nutritics software
- Follow up with all inbound leads coming from selected geographies
- Translate marketing material, such as presentations, flyers and info packs
- Deliver online presentations about how to use Nutritics product to Spanish speaking customers

WHAT YOU WILL LEARN

- We will provide extensive training on the most accurate nutrition calculation tool in the market, you will be able to use for your own practice, or at a food manufacturer or food service company, clinical research or sports nutrition
- Opportunity to learn from working alongside an experienced management team and market leading clients in Spain and Latin America
- How modern technology sales processes work
- Opportunity to develop your Master's Thesis or Grade Project

THE IDEAL CANDIDATE WILL HAVE

- Availability from September 2020 to January 2021
- Nutrition education background, ideally currently enrolled in a Masters or completed their undergraduate degree in Nutrition, Sports Performance, Food Technology or similar areas
- Availability to travel to Dublin, Ireland for initial product training
- Excellent communication skills both oral and written
- Experience in customer facing roles, including summer job experience
- Fluent spoken and written Spanish and English
- Proficiency with Microsoft Office
- Interest in Technology and willingness to learn more about professional sales
- The craic ;)

MOST IMPORTANTLY

Being a people-focused Company, it's not just about your marketing. We are equally interested in you. Nutritics' core values are real – they are driven by our CEO and are strongly held by everyone working here. These values of Career Fulfilment, Honesty & Integrity, No Ego, Customer First, Excellence, Drive and Personal Commitment allow us to retain and develop excellent staff. We want our team to look forward to coming to work every day and this drives our culture and outlook.

LOCATION & HOURS OF WORK

Given the current uncertainty around Covid19, we expect most of the tasks to be completed remotely after an initial training period.

Nutritics' Spanish office is based in Barcelona, however this role can be based remotely or in our Headquarters (Dublin) for the right candidate.

The candidate will be expected to work 2 hours per business day (preferably in the afternoon).

We operate a flexi time policy and on occasion evening work will be required to service international markets.

WORKING WITH NUTRITICS GIVES YOU

- Paid Internship program with Social Security contribution
- Opportunity to learn from our leading team
- Access to on-going training & development t